



Dangerous Goods Advisory Council

**41st Annual Conference and Exposition
October 28-30, 2019**

Hyatt Regency Baltimore Inner Harbor



Sponsorship & Exhibitor's Guide

**Dangerous Goods Advisory Council
7501 Greenway Center Drive, Ste. 760 Greenbelt, MD 20770
202-289-4550**



DANGEROUS GOODS ADVISORY COUNCIL

2019 Annual Conference & Exposition, October 28-30, 2019
| Hyatt Regency Baltimore Inner Harbor | Baltimore, MD

Exhibitor Information

Exhibit Timeline

Monday, October 28, 2019

11:00 AM	Set-up Begins
2:00 PM	Set Up must be completed
3:00 PM - 3:30 PM	Exhibit Hall Opens/Break
5:00PM - 7:00 PM	Reception in Exhibit Hall

Tuesday, October 29, 2019

7:30 AM	Exhibit Hall Open
7:30 AM - 8:45 AM	Breakfast/Networking
10:00 AM - 10:30 AM	AM Coffee Break
3:00 PM - 3:30 PM	PM Coffee Break
5:00 PM - 7:00 PM	Reception

Wednesday, October 30, 2019

7:30 AM	Exhibit Hall Open
7:30 AM - 8:45 AM	Breakfast/Networking
10:00 AM - 10:30 AM	AM Coffee Break
10:30 AM	Exhibit Hall Closed
10:30 PM - 1:00 PM	Complete Exhibit Dismantling

Exhibitor Deadlines

August 16, 2019	Space Reservation Due
August 23, 2019	Booth Staff Information Due
September 2, 2019	Company Description/Logo Due
September 23, 2019	Cancellation Deadline

Shipping and Handling information will be provided by:

Shepard Exposition Services

Phone: 410/737-9270

Email **Mike Graham** @ mgraham@shepards.com





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Past Exhibitors Include

AMERICAN NAUTICAL SERVICES DISTRIBUTORS FOR EXIS TECHNOLOGIES
AQT SOLUTIONS, INC.
BDP INTERNATIONAL, INC.
BRANDYWINE DRUMLABELS, LLC
CHEMTEL INC.
CHEMTREC
CLEAN EARTH SYSTEMS, INC.
COMPUTYPE INC.
DANGEROUS GOODS COUNCIL, INC.
DANGEROUS GOODS, A DIVISION OF BERLIN PACKAGING
DGI TRAINING CENTER
ENTERPRISE MARKING PRODUCTS
ESHIPGLOBAL
FAILSAFE HAZMAT COMPLIANCE
GLOBAL LANGUAGE TRANSLATIONS AND CONSULTING, INC.
GSI COMPUTER SERVICES, INC.
HAZMATPAC, INC.
HAZPLUS, A DIVISION OF C.L. SMITH
HCB PUBLISHING LTD.
ICC THE COMPLIANCE CENTER INC.
INMARK
INTERNATIONAL TANK CONTAINER ORGANIZATION
LABELMASTER
LION TECHNOLOGY INC.
MANCOMM
MICROPLEX PRINTWARE CORPORATION
NEURALOG, LP
OURAY ENVIRONMENTAL SERVICES, LLC
RELIANCE LABEL SOLUTIONS
SAF-T-PAK, INC.
SPECIALTY TRANSPORTATION AND REGULATORY SERVICES
STRESAU LABORATORY INC.
TEN-E PACKAGING SERVICES
UL INFORMATION AND INSIGHTS - THE WERCS
UPS
VAPORLOK PRODUCTS, LLC
W.E. TRAIN CONSULTING
WALNUT INDUSTRIES INC.





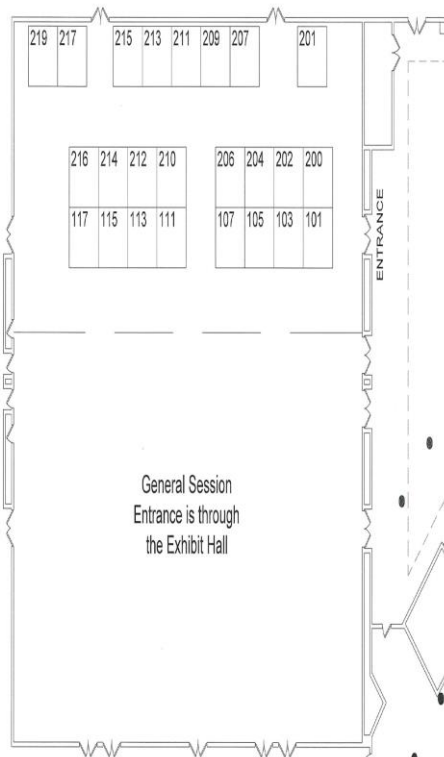
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Exhibitor Hall Layout and Information

Annual Summit & Dangerous Goods Transportation Exhibition
October 28-30, 2019
Hyatt Regency Baltimore Inner Harbor - Constellation Ballroom & Maryland Suites
Baltimore, MD



COMMON ATTENDEE TITLES INCLUDE:

Regulatory Compliance Specialist, Global Dangerous Goods Program Manager, Transportation Specialist, Logistics Manager, Safety Manager, Director of DOT Compliance, Vice President, President and CEO.

ALL BOOTHS ARE 10'X10'

All exhibit booths include:

- A Company Identification Sign
- 8' High Back Drape
- 3' High Draped Side Rails
- 6-foot Skirted Table
- 2 Chairs
- 1 Waste Basket

PRICING

Member: \$1300 / Non-Member: \$1700

Learn more about becoming a DGAC Member by visiting our website at www.dgac.org.

- Display your products and services to a wide range of representatives in all areas of the hazardous materials transportation industry.
- Exclusive opportunity to distribute current information to a large audience in a diverse educational setting.
- All exhibitors receive logo placement on the DGAC Conference Web Page and a 150-word company description in the Final Program.

More information available in the Exhibitor Rules & Regulations found in this packet.





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Exhibitor Contract

With this memorandum of agreement, dated _____ between the Dangerous Goods Advisory Council, hereinafter known as DGAC, and

Exhibitor's Company Name _____

Street Address _____ City _____ State _____ ZIP/Postal Code _____

Exhibitor's Representative _____ Second Representative _____

Telephone # _____ Fax # _____ E-Mail Address _____

Hereinafter known as the Exhibitor, DGAC leases, during its 2019 Annual Conference and Exposition at Hyatt Regency Baltimore Inner Harbor, in Baltimore, MD, space in the exhibit area for the duration of the Exhibition. DGAC agrees to rent to the Exhibitor booth space once full payment is received. The Exhibitor acknowledges having read the Rules and Regulations governing the 2019 Annual Conference and Exposition, which are hereby incorporated in and made part of this Agreement as fully as if they were herein set forth in full, and agrees to observe and be bound by each and every provision contained therein.

NO CONTRACT IS VALID WITHOUT PAYMENT

Booth Preference: List choices by number from floor plan in order of preference. (Note: Booth assignments not considered until full payment is received)

1st _____ 2nd _____ 3rd _____ FEES: Members - \$1300/Non-Members - \$1700

PAYMENT:

- Check Enclosed (Payable to: Dangerous Goods Advisory Council | 7501 Greenway Center Drive | Suite 760 | Greenbelt, MD. 20770)
- Please Send Invoice (**Note:** Booth # is not guaranteed until payment is received.)
- Credit Card (We accept Visa, MasterCard, and American Express)

Credit Card Number _____ Expiration Date _____

Name on Card _____

Signature _____

Contract Accepted by Exhibitor:

(Please Print Name) _____ (Signature) _____ (Date) _____

Accepted by Dangerous Goods Advisory Council:

(Signature) _____ (Date) _____





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Exhibitor Rules and Regulations

- 1. Reservations:** Reservations will be accepted in the order in which signed contracts and full payment received. Booth numbers will be assigned only after receipt of contract and full payment.
- 2. Fees and Payment Schedule:** Exhibit fees include full Conference registration for two representatives of each exhibitor company. Additional exhibitor representatives must pay the regular Conference registration fee. Payment may be made by credit card or check. DGAC must receive full payment at the time of purchase.
- 3. Cancellations:** DGAC must receive written notice of cancellation on or before **September 23, 2019** for refund of amount paid, less a \$150 administration fee. After this date, refund of amount paid, less a \$300 administration fee will be made if the canceled space is resold. Canceled space will be the last space sold. If canceled space is not resold, the amount paid will be retained by DGAC.
- 4. Dimensions, Limitations, and Floor Load Capacity of Space:** Booths are 10 feet (depth) X 10 feet (width), with a back wall of 8 feet in height and side walls of 36 inches high. The back half of the side walls of specially constructed booths may extend to the height of the back wall. The front half of side walls may not exceed 36 inches. The maximum floor load capacity is 100 pounds per square foot. Exhibits whose display exceeds any of these parameters must notify Shepard Exposition Services and DGAC to determine whether arrangements can be made to accommodate the intended display. Such arrangements may entail additional fees.
- 5. Insurance and Liability** will be the sole responsibility of the Exhibitor. The Exhibitor agrees to indemnify, protect, save and hold DGAC and/or its officers, directors, employees or agents and the Hyatt Regency blameless from any demands, claims, liability, costs and damages arising out of the use and occupancy of the leased space by said Exhibitor, or those under or claimed through the Exhibitor. DGAC and the Hyatt Regency shall not be held responsible for the safety of exhibits in transportation, or otherwise, against robbery, mysterious disappearance, fire, accident or any destructive cause, nor for accident to Exhibitors, their employees, or their property.
- 6. Damages and Repairs:** Nothing shall be pasted, tacked, nailed, screwed or otherwise affixed to columns, walls, floors, or other parts of the building or furniture.
- 7. Fire and Safety Regulations:** The use of open flames, butane gas, oxygen tanks, cars, inflammable materials and fluids is strictly prohibited unless prior written approval is obtained from local government authorities and DGAC, as is the possession, display, use or demonstration of any devices or materials containing radioactive or hazardous substances or using X-rays is prohibited unless prior written approval is obtained from local and state government authorities and DGAC. All display or exhibit materials and equipment must be reasonably located and protected by safety guards. All displays of processing equipment must be static, i.e., non-operational. All equipment must comply with applicable federal, state, and local regulations. Recommendations submitted by DGAC shall be, complied with by Exhibitors before opening of the Exposition. Any violation of these requirements will result in an immediate removal of the offending display.
- 8. Installation and Dismantling of Exhibits:** Installation may begin at 10:00 AM, Monday, October 28, 2019, and shall be completed no later than 2:00 PM on October 28, 2019. No obstructions shall be placed in any aisle, passageway, lobby, or exit. No displays may be dismantled or removed before the official closing of the Exposition at 11:00 AM on Wednesday, October 30, 2019, except as directed by DGAC. Displays must be dismantled and crated by Wednesday, October 30, 2019, no later than 2:00 PM.
- 9. Forfeit:** Space not occupied by 2:00 PM on Monday, October 28, 2019, will be forfeited by the Exhibitor, and such space may be resold, reassigned, or used by DGAC without refund.
- 10. Prohibitions:** Subleasing or assigning of booths or part of a booth is not permitted. Exhibits, signs, or displays are prohibited in any of the public rooms or elsewhere on the premises of any hotel that is used for the Conference. Outside displays of equipment on or off hotel property are prohibited. Exhibitors shall not sponsor field trips. Additionally, any raffle or giveaway that is used to collect attendee contact information that is not an authorized DGAC Sponsorship is prohibited.
- 11. Sound Devices and Motion Pictures:** The use of sound devices, megaphones, loudspeakers, or undignified methods of attracting attention is prohibited. The use of motion pictures or controlled sound equipment will be permitted only if prior written permission from DGAC is obtained, and all motion picture exhibitions shall be governed by local union regulations.
- 12. Amendments to Regulations:** All matters and questions not covered by these regulations are subject to the decision of DGAC. DGAC shall have complete discretion to promulgate, interpret, and enforce all rules and regulations, and to make any amendments to the regulations as shall be necessary for the orderly conduct of the Exposition.





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Exhibitor Rules and Regulations (cont'd)

13. Admission: DGAC shall have sole control over all admission policies at all times. All persons visiting the exhibits shall be required to register and wear an appropriate badge while in attendance.

14. Exhibitor's Representative: The Exhibitor shall name one individual as its duly authorized representative in charge of its exhibit and hereby accepts and assumes responsibility for such representative, or alternates, being in attendance at its exhibit throughout all exhibit periods. This representative will be placed on the mailing list and will be the one individual to whom all correspondence relating to the Exposition will be addressed.

15. DGAC reserves the right to change Conference dates and sites upon prior written notice to Exhibitors; and in such event, upon written request from the Exhibitor within 15 working days from receipt of the change notice, DGAC shall refund to the Exhibitor its booth fee, without interest.

16. DGAC reserves the absolute right to cancel the Exposition and/or the Conference either in whole or in part; and in such event, DGAC shall refund to the Exhibitor its booth fee, without interest or any other further liability.

17. In the event of strike, flood, fire, labor dispute, act of God, force majeure or any other condition or circumstances outside the control of DGAC causing cancelation, delay, disruption, or curtailment of the Exposition, either in whole or in part, DGAC shall not be held liable therefore and the registration and booth fees shall not be refunded.





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Previous Sponsors Include:



BDP International, Inc.

Computype Inc.

HAZMATPAC, Inc.

HAZPlus, A Division of C.L. Smith

HC B Publishing Ltd.

ICC The Compliance Center Inc.

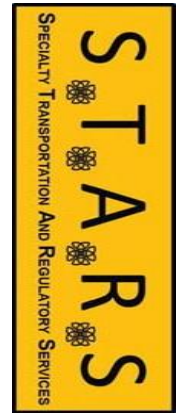
Labelmaster

Lion Technology Inc.

Specialty Transportation and Regulatory Services

TEN-E Packaging Services

Walnut Industries Inc.



DGAC is an international, non-profit educational organization that promotes safe and efficient transportation of hazardous materials in domestic and international commerce. DGAC's diverse membership includes hazmat shippers, carriers, trade associations, and providers of related goods and services such as packaging, test labs, labels, warehousing facilities, freight forwarding, software, and consultants and trainers. We actively participate in U.S. rulemaking and international regulatory activities, and provide classroom training webinars and conferences.

DGAC has Observer status at the United Nations Committee of Experts on the Transport of Dangerous Goods and on the Globally Harmonized System of Classification and Labelling of Chemicals (UNCETDGGHS), Advisory status at the International Civil Aviation Organization (ICAO), and Consultative status at the International Maritime Organization (IMO).





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Available Sponsorships

SPONSORSHIPS ARE AVAILABLE FOR THE FOLLOWING EVENTS:

(PLEASE NOTE: SPONSORSHIPS ARE INTENDED TO DEFRAY THE COSTS OF EVENTS AND ARE NOT INTENDED TO COVER THE TOTAL COSTS.)

THE [YOUR NAME HERE] RECEPTION

The Monday Evening Reception will be held in the exhibition hall and features an open bar (*with a limit of 2 free drink tokens per registrant*) and hors d'oeuvres. The emcee will announce and thank the sponsor of this event from the podium during the conference sessions. The sponsor's logo will be displayed in the room during the event, on the conference web page, and in the Conference Program with a 150- word description.

Member: \$3500 Non-Member: \$4000 [Exhibit Booth + Sponsorship = Member: \$4200 Non-Member: \$5100]

THE [YOUR NAME HERE] LUNCHEON

The Conference Luncheon on Day 2. The emcee will announce and thank the sponsor of the event from the podium. The sponsor's logo will be displayed in the room during the event, on the conference web page, and in the Conference Program with a 150-word description.

Member: \$3500 Non-Member: \$4000 [Exhibit Booth + Sponsorship = Member: \$4200 Non-Member: \$5100]

THE [YOUR NAME HERE] RECEPTION

The Tuesday Evening Reception is held in the exhibition hall and features an open bar (*with a limit of 2 free drink tokens per registrant*) and hors d'oeuvres. The emcee will announce and thank the sponsor of this event from the podium during the conference. The sponsor's logo will be displayed in the room during the event, on the conference web page, and in the Conference Program with a 150-word description.

Member: \$3500 Non-Member: \$4000 [Exhibit Booth + Sponsorship = Member: \$4200 Non-Member: \$5100]

CONFERENCE PROGRAM

The Conference Program is given to all attendees of the DGAC Annual Conference. This print publication contains the final schedule, sponsor information, exhibitor map and information, and information about the speakers and their presentations. The emcee will announce and thank the sponsor from the podium during the conference and the sponsor's logo will be displayed on the cover of the Conference Program, on the web page, and in the Conference Program with a 150-word description.

Member: \$3000 Non-Member: \$3500 [Exhibit Booth + Sponsorship = Member: \$3800 Non-Member: \$4700]





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Available Sponsorships (cont'd)

TUESDAY BREAKFAST

The Tuesday Morning Breakfast kicks off the day on Tuesday. The event will be held in the exhibition hall and gives attendees the opportunity to get their morning coffee, pastries, cereal, and fruit. The emcee will announce and thank the sponsor of the event from the podium. The sponsor's logo will be displayed in the room during the event, on the Conference web page, and in the Conference Program with a 150-word description.

Member: \$1500 Non-Member: \$1700 [Exhibit Booth + Sponsorship = Member: \$2600 Non-Member: \$3100]

WEDNESDAY BREAKFAST

Like the Tuesday Morning Breakfast, this event will be held in the exhibition hall and gives attendees the opportunity to get their morning coffee, pastries, cereal, and fruit. The emcee will announce and thank the sponsor of the event from the podium. The sponsor's logo will be displayed in the room during the event, on the Conference web page, and in the Conference Program with a 150-word description.

Member: \$1500 Non-Member: \$1700 [Exhibit Booth + Sponsorship = Member: \$2600 Non-Member: \$3100]

GIVEAWAY SPONSOR

We love to have fun raffle prizes for our members and conference attendees! This sponsorship would help cover the costs of providing some top-notch giveaway items available at our conference. The emcee will announce and thank the sponsor of the event from the podium during the conference, and their logo will be displayed on the conference web page, and in the Conference Program with a 150-word description.

Member: \$1500 Non-Member: \$1700 [Exhibit Booth + Sponsorship = Member: \$2600 Non-Member: \$3100]

MORNING & AFTERNOON BREAKS

The sponsor's logo will be displayed during the break that they sponsor. The emcee will also announce and thank the sponsor from the podium. The sponsor's logo will be displayed in the room during the break, on the Conference web page, and in the Conference Program with a 150-word description.

There are 8 breaks available:

- **Monday**, 1 in the afternoon
- **Tuesday**: 1 in the morning and 1 in the afternoon
- **Wednesday**: 1 in the morning

Member: \$650 Non-Member: \$800 [Exhibit Booth + Sponsorship = Member: \$1800 Non-Member: \$2200]

DGAC is always open to new ideas.

*If you have seen a promotional item, that you think **DGAC** should offer to our members, please let us know!*





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Previous Attendees Have Included

3M Company
Abbott Laboratories
Abbvie Inc.
ADM
Afton Chemical Corporation
Agilent Technologies
Air Products and Chemicals, Inc.
Akzo Nobel Inc.
Alliant Techsystems Inc. (ATK)
American Chemistry Council
American Coatings Association, Inc. (ACA)
American Nautical Services Distributors
Americase, Inc.
Amway
APL, Ltd.
AQT Solutions
Archer Daniels Midland Company
Arkema Inc.
ASCEND PERFORMANCE MATERIALS
Ashland Specialty Ingredients
Ashland, Inc.
Association of American Railroads (AAR)
Axalta Coating Systems
BASF Corporation
Bayer Corporation
Bayer Crop Science
BDP International, Inc.
Berlin Packaging
Boeing Commercial Airplanes
Brandywine Drumlabels, LLC
Brook Warehousing Corporation
Bureau of Dangerous Goods, Ltd.
Covestro LLC
Covidien
Cytec Engineered Materials TX
Cytec Industries
Dangerous Goods Council, Inc.
Dangerous Goods, A Division of Berlin Packaging
DeValCo Consultants
DG Advisor, LLC
DG Supplies, Inc.
DGI Training Center
E. I. du Pont de Nemours & Company, Inc.
Eastman Chemical Company
ECOLAB Inc.
Elanco
Eli Lilly and Company
Empire Southwest
Enterprise Marking Products
Epson America, Inc.
ERCO Worldwide
eShipGlobal
Evonik Corporation
Evonik Degussa Corporation
Exis Technologies
Exxon Mobil Corporation
Failsafe Hazmat Compliance
Federal Aviation Administration (FAA)
Federal Ministry of Transport (Germany)
Federal Motor Carrier Safety Administration (FMCSA)
FedEx
FedEx Express
FedEx Services
Flexible Intermediate Bulk Container Association
FMC Corporation
Freight Management, Inc.
FUJIFILM Electronic Materials USA, Inc.
FUJIFILM Hunt Chemicals USA, Inc.
GE Power and Water
General Electric Company (GE)
General Motors CC&A
General Motors-Audit Services
General Motors-SPO
Georgia-Pacific Chemicals LLC
Givaudan
Global Language Translations & Consulting, Inc.
GM - Logistics
Harwick Standard Distribution Services





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Hazardous Cargo Bulletin (HCB)
Hazardous Materials Compliance, Inc.
HAZMATPAC, Inc.
HAZPlus, A Division of C.L. Smith
HCB Publishing Ltd.
Henry Company
Hexion Inc.
HMF2, LLC
Hoover Container Solutions
HOYER Global (USA) Inc
Huntsman LLC
ICC The Compliance Center Inc.
Inmark
Intel Corporation
International Tank Container Organization
J.R. Simplot Company
King & Spalding LLP
Labelmaster
Labelmaster Services
Labelmaster Software
DGIS Solution Lanxess Corporation
Lanxess Deutschland GMBH
Leschaco, Inc.
Lion Technology Inc.
Lockheed Martin Corporation
Lonza, Inc.
Lubrizol
LyondellBasell Industries
MANCOMM
Marathon Petroleum Company LLC
Merial Limited
Momentive Performance Materials
Momentive Specialty Chemicals, Inc.
Mulligan Printing
National Tank Truck Carriers, Inc. (NTTC)
NeuraLabel Printing Solutions, A Division of Neuralog, LP
Neuralog, LP
NRS Logistics Inc.
Ocean Drilling Program
OHL
Oilfield Service Company
Olin Winchester Division
Oracle America, Inc.
Orbital ATK, Inc.
OURAY Environmental Services, LLC
Package Engineering Planning
Package Engineering Solutions
Paladin Consulting Group
Paramount Global Services, Inc.
Pfizer Inc
Pipeline and Hazardous Materials Safety Administration
PolyOne Corporation
Port of New Orleans
Potomac Strategy Associates
PPG Aerospace
PPG Industries, Inc.
Praxair, Inc.
Q88 LLC
Reach24H - USA INC.
REACH24H Consulting Group - China
Reliance Label Solutions
Rhodia Inc.
Safety Specialists, Inc.
Schenectady International, Inc.
Schulte Transport Compliance LLC
Seastar Chemicals Inc.
Shell Chemical LP
SIFCO Applied Surface Concepts
SILVER/CIMS LLC
Skolnik Industries, Inc.
Solutia Inc., a subsidiary of Eastman Chemical Co.
Solvay USA Inc.
Southeastern Louisiana University
Southern Bracing Systems Ent., LLC
Specialty Transportation and Regulatory Services





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Sporting Arms & Ammunition Manufacturers' Institute

Stepan Company

STERIS Corporation

Stresau Laboratory, Inc.

SYNGENTA Crop Protection, Inc.

Taminco US Inc.

TEN-E Packaging Services

Texas Southern University

The Boeing Company

The Dow Chemical Company

The Lubrizol Corporation

The Sherwin-Williams Company

ThermoFisher Scientific

TOTAL Petrochemicals & Refining USA, Inc.

Transport Canada

Transportation Development Group

TriEst Ag Group, Inc

U.S. Coast Guard

U.S. Department of Energy

UL Information and Insights - The WerCS

United Parcel Service

University of New Orleans

Valent Bio Science VaporLok Products, LLC

VCA Dangerous Goods Office

Verisk 3E

Vista Outdoor Inc.

W. R. Grace & Co.

W.E. Train Consulting

Walnut Industries Inc.





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